

**JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC.
AND RELATED ENTITIES**

**CONSOLIDATED FINANCIAL STATEMENTS
AND SUPPLEMENTARY INFORMATION**

YEARS ENDED JUNE 30, 2022 AND 2021



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**JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC.
AND RELATED ENTITIES
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YEARS ENDED JUNE 30, 2022 AND 2021**

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INDEPENDENT AUDITORS' REPORT

Board of Directors
Junior Achievement of Central Florida, Inc.
and Related Entities
Orlando, Florida

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the accompanying consolidated financial statements of Junior Achievement of Central Florida, Inc., and related entities (nonprofit organizations) which comprise the consolidated statements of financial position as of June 30, 2022, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Junior Achievement of Central Florida, Inc. as of June 30, 2022, and the change of its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited Junior Achievement of Central Florida, Inc. and related entities' 2021 consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated October 20, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2021, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Junior Achievement of Central Florida, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Junior Achievement of Central Florida, Inc.'s ability to continue as a going concern for one year after the date the consolidated financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Junior Achievement of Central Florida, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Junior Achievement of Central Florida, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Board of Directors
Junior Achievement of Central Florida, Inc.
and Related Entities

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplemental information on pages 25-26 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

CliftonLarsonAllen LLP

CliftonLarsonAllen LLP

Orlando, Florida
November 28, 2022

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
JUNE 30, 2022
(WITH COMPARATIVE TOTALS FOR YEAR ENDED JUNE 30, 2021)

	<u>2022</u>	<u>2021</u>
ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 552,297	\$ 418,133
Investments - Current	514,266	602,676
Contributions Receivable, Net	408,376	247,745
Inventories	81,746	97,539
Prepaid Expenses	21,379	21,747
Total Current Assets	<u>1,578,064</u>	<u>1,387,840</u>
LONG-TERM ASSETS		
Investments - Long-Term	1,272,362	1,501,306
Assets Held by Community Foundation	33,004	36,730
Long-Term Contributions, Net	-	9,333
Fixed Assets, Net	266,456	271,113
Total Long-Term Assets	<u>1,571,822</u>	<u>1,818,482</u>
Total Assets	<u><u>\$ 3,149,886</u></u>	<u><u>\$ 3,206,322</u></u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts Payable	\$ 51,157	\$ 163,516
Refundable Advance	10,496	15,126
Capital Lease - Current	12,463	3,861
Line of Credit	75,000	75,000
Total Current Liabilities	<u>149,116</u>	<u>257,503</u>
LONG-TERM LIABILITIES		
Capital Lease - Long-Term	<u>29,402</u>	<u>6,786</u>
NET ASSETS		
Net Assets Without Donor Restrictions	<u>1,297,734</u>	<u>1,673,489</u>
Total Net Assets Without Donor Restrictions	<u>1,297,734</u>	<u>1,673,489</u>
Net Assets With Donor Restrictions	<u>1,673,634</u>	<u>1,268,544</u>
Total Net Assets	<u><u>2,971,368</u></u>	<u><u>2,942,033</u></u>
Total Liabilities and Net Assets	<u><u>\$ 3,149,886</u></u>	<u><u>\$ 3,206,322</u></u>

See accompanying Notes to Consolidated Financial Statements.

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
CONSOLIDATED STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2022
(WITH COMPARATIVE TOTALS FOR YEAR ENDED JUNE 30, 2021)

	Net Assets Without Donor Restrictions	Net Assets With Donor Restrictions	2022 Total	2021 Total
REVENUES, GAINS, AND OTHER SUPPORT				
Contributions:				
Corporate	\$ 189,444	\$ 252,600	\$ 442,044	\$ 309,577
Individual	149,964	787	150,751	72,956
Foundations	305,833	339,812	645,645	362,606
Total Contributions	<u>645,241</u>	<u>593,199</u>	<u>1,238,440</u>	<u>745,139</u>
Special Events	256,958	42,500	299,458	227,930
Governmental Revenue	58,408	-	58,408	274,053
Dividend and Interest Income, Net	54,063	-	54,063	22,799
Donated Supplies and Services	528,290	-	528,290	406,024
Other Income	146,112	-	146,112	20,636
Net Assets Released from Restrictions	<u>229,822</u>	<u>(229,822)</u>	<u>-</u>	<u>-</u>
Total Revenues, Gains, and Other Support	<u>1,918,894</u>	<u>405,877</u>	<u>2,324,771</u>	<u>1,696,581</u>
EXPENSES				
Program Expenses	1,326,099	-	1,326,099	1,104,983
Management and General	195,158	-	195,158	181,835
Fundraising Expenses	358,749	-	358,749	330,214
Cost of Direct Benefits to Donor	<u>113,669</u>	<u>-</u>	<u>113,669</u>	<u>52,284</u>
Total Expenses	<u>1,993,675</u>	<u>-</u>	<u>1,993,675</u>	<u>1,669,316</u>
CHANGE IN NET ASSETS BEFORE INVESTMENT RETURN	(74,781)	405,877	331,096	27,265
Investment Return, Net	<u>(300,974)</u>	<u>(787)</u>	<u>(301,761)</u>	<u>533,421</u>
CHANGE IN NET ASSETS	(375,755)	405,090	29,335	560,686
Net Assets - Beginning of Year	<u>1,673,489</u>	<u>1,268,544</u>	<u>2,942,033</u>	<u>2,381,347</u>
NET ASSETS - END OF YEAR	<u>\$ 1,297,734</u>	<u>\$ 1,673,634</u>	<u>\$ 2,971,368</u>	<u>\$ 2,942,033</u>

See accompanying Notes to Consolidated Financial Statements.

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2022
(WITH COMPARATIVE TOTALS FOR YEAR ENDED JUNE 30, 2021)

	2022					2021
	Program Services	Cost of Direct Benefits to Donor	Management and General	Fundraising	Total	Total
IN-KIND						
Program Materials & Services	\$ 450,241	\$ -	\$ -	\$ -	\$ 450,241	\$ 359,330
Special Events	-	53,683	-	-	53,683	21,992
Payroll and Taxes	9,586	-	-	-	9,586	22,902
Maintenance	650	-	175	426	1,251	1,243
Professional Fees	11,061	-	2,971	7,251	21,283	-
Computers and Software	570	-	153	373	1,096	-
NON-IN-KIND						
Academy Transportation	-	-	-	-	-	12,220
Bad Debt Expense	-	-	21,125	-	21,125	18,000
Computers and Software	15,802	-	4,245	10,360	30,407	29,169
Depreciation	22,128	-	5,944	14,506	42,578	40,746
Employee Benefits	35,059	-	7,444	18,167	60,670	31,725
Equipment Lease	4,659	-	1,252	3,054	8,965	14,922
Liability Insurance	10,439	-	2,804	6,844	20,087	14,952
Maintenance	11,698	-	3,142	7,669	22,509	15,809
Miscellaneous	9,911	-	2,699	6,570	19,180	19,346
National Participation	250,366	-	-	-	250,366	217,053
Office Supplies	1,855	-	498	1,216	3,569	3,094
Outside Services	5,500	-	-	-	5,500	-
Payroll	378,600	-	126,089	241,764	746,453	672,869
Payroll Tax	25,487	-	6,064	14,798	46,349	43,978
Postage	155	-	42	101	298	1,687
Professional Fees	19,026	-	5,111	12,473	36,610	21,818
Program Materials	12,175	-	-	-	12,175	24,127
Public Relations	6,733	-	1,809	4,414	12,956	20,677
Special Events	-	59,986	-	-	59,986	30,292
Staff Development/Training	2,857	-	768	1,873	5,498	1,047
Telephone	2,505	-	646	1,576	4,727	4,698
Travel	11,190	-	-	-	11,190	6,385
Utilities	8,584	-	2,177	5,314	16,075	13,596
Volunteer Recognition	15,881	-	-	-	15,881	5,594
Volunteer Recruiting/Training	3,381	-	-	-	3,381	45
Total Functional Expenses	\$ 1,326,099	\$ 113,669	\$ 195,158	\$ 358,749	\$ 1,993,675	\$ 1,669,316

See accompanying Notes to Consolidated Financial Statements.

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
CONSOLIDATED STATEMENT OF CASH FLOWS
YEARS ENDED JUNE 30, 2022
(WITH COMPARATIVE TOTALS FOR YEAR ENDED JUNE 30, 2021)

	<u>2022</u>	<u>2021</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash Received from Contributions	\$ 1,586,490	\$ 1,379,540
Interest and Dividends Received	65,668	33,468
Cash Paid to Suppliers and Employees	(1,524,759)	(1,175,302)
Interest Paid	(3,173)	(3,786)
Net Cash Provided by Operating Activities	<u>124,226</u>	<u>233,920</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of Property & Equipment	(40,983)	-
Proceeds from Sale of Investments	98,014	439,277
Purchases of Investments	(78,311)	(372,600)
Net Cash Provided (Used) by Investing Activities	<u>(21,280)</u>	<u>66,677</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from Debt Issuance	35,765	-
Payments on Capital Lease	(4,547)	(1,135)
Repayment of Line of Credit	-	(164,000)
Net Cash Provided (Used) by Financing Activities	<u>31,218</u>	<u>(165,135)</u>
NET INCREASE IN CASH AND CASH EQUIVALENTS	134,164	135,462
Cash and Cash Equivalents - Beginning	<u>418,133</u>	<u>282,671</u>
CASH AND CASH EQUIVALENTS - ENDING	<u><u>\$ 552,297</u></u>	<u><u>\$ 418,133</u></u>
SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING AND FINANCING ACTIVITIES		
Donated Property and Equipment	<u>\$ -</u>	<u>\$ 550</u>
Purchase of Property and Equipment - Financed	<u><u>\$ 35,765</u></u>	<u><u>\$ 11,782</u></u>

See accompanying Notes to Consolidated Financial Statements.

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

NOTE 1 ORGANIZATION

Junior Achievement of Central Florida, Inc. (Junior Achievement), JA Academy-Orlando, Inc. (JA Academy), and Junior Achievement of Central Florida Foundation, Inc. (the Foundation) (collectively the Organization) are organized to ensure that all graduating students in Central Florida are financially literate, grounded in free enterprise, leadership and entrepreneurial principles, and ready for the workplace. Junior Achievement is supported primarily through private donor contributions, private grants, and special events. The consolidated financial statements of Junior Achievement include the programs of Orange, Seminole, and Osceola Counties. The Foundation invests endowment funds solely for the benefit of Junior Achievement. JA Academy was formed in November 2012, as a magnet school to challenge, engage, and enlighten students about the boundless business opportunities that await them.

Junior Achievement transferred equity of \$390,000 to JA Academy as startup capital for the entity during the year ended June 30, 2014. The transfer occurred to support JA Academy in its first year of operations as a separate legal entity.

In 2019, Junior Achievement USA (the National Organization) launched 3DE by Junior Achievement (3DE) through 3DE National LLC, a national education model that provides full-immersion educational services in high schools across the country to select JA area affiliates. Building on the success of the Organization's "school-within-a-school" program model of JA Academy, 3DE developed a scalable version of this innovative concept designed to reengineer high school education to connect the relevancy of education to the real world. The Organization adopted 3DE as the curriculum model in 2019 (as further described in Note 12) and began transitioning JA Academy in Fall 2019 as well as opened a new school fully under the 3DE Model. The transition to 3DE will enable the Organization to scale and expand the success of JA Academy which will fully transition to 3DE in Fall 2022.

As a result of the growth of the 3DE program at the National level, JA Academy was closed fully as of June 30, 2022 and any remaining assets were transferred to Junior Achievement of Central Florida.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The consolidated financial statements include the accounts of the Junior Achievement of Central Florida, Inc., JA Academy-Orlando, Inc., and Junior Achievement of Central Florida Foundation, Inc. Significant intercompany accounts and transactions have been eliminated in consolidation.

Comparative Financial Information

The accompanying consolidated financial statements include certain prior year summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's consolidated financial statements for the year ended June 30, 2021, from which the summarized information was derived.

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Basis of Accounting

The consolidated financial statements have been prepared on the accrual basis of accounting. Consequently, revenue is recognized when earned, and expenses when the obligations are incurred.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

For financial statement purposes, the Organization considers all highly liquid debt instruments with a maturity of three months or less to be cash.

Contributions Receivable

The Organization records unconditional promises to give expected to be collected within one year at net realizable value. Unconditional promises to give expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in contribution revenue in the consolidated statements of activities. The Organization determines the allowance for uncollectable promises to give based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Promises to give are written off when deemed uncollectable.

Inventories

Inventories primarily consist of program kits, school supplies, and gifts for special events. Program kits are purchased from the National Organization and recorded at the lower of cost or net realizable value, determined by the first in, first out method. Donated school supplies and gifts are recorded at estimated fair value.

Property and Equipment

Property and equipment in excess of \$100 is capitalized at cost when purchased or at fair value at the date of the gift, if donated. Depreciation is calculated by the straight-line method over estimated useful lives of 3 to 40 years. Contributed assets are recorded at their estimated fair value at the date of contribution. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Repairs and maintenance are expensed as incurred.

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investments

Investments are presented in the consolidated financial statements at fair value in accordance with accounting principles generally accepted in the United States of America. Changes in fair value are recorded as unrealized gains (losses). Realized gains (losses) are recorded upon the sale of the investment. Investment gains pertaining to certain restricted net assets are recorded as with donor restrictions in accordance with the applicable gift instruments. Interest income is recognized under the accrual basis and dividend income is recognized on the ex-dividend date.

Investments are exposed to various risks such as interest rate, market, and credit risks. It is reasonably possible that changes in values of investments will occur in the near term and that such changes could materially affect the amounts reported.

Fair Value Measurement

The Organization categorizes its assets and liabilities measured at fair value into a three-level hierarchy based on the priority of the inputs to the valuation technique used to determine fair value. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used in the determination of the fair value measurement fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement. Assets and liabilities valued at fair value are categorized based on the inputs to the valuation techniques as follows:

Level 1 – Inputs that utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity has the ability to access.

Level 2 – Inputs that include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Fair values for these instruments are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

Level 3 – Inputs whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect management's own assumptions about the assumptions a market participant would use in pricing the asset.

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

Revenue Recognition

The Organization recognizes gifts of cash or other assets reported as net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, (that is when a stipulated time restriction ends or a purpose restriction is accomplished) net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. The Organization reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire in the reporting period in which the revenue is recognized. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as restricted revenue when received and released from restrictions when the assets are placed in service.

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Donated Supplies and Services

Donated land, buildings, equipment, investments, and other noncash donations are recorded as contributions at their fair value at the date of donation. Contributions of donated or discounted services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

The noncash donations, included as program, management and general, and fundraising expenses in the accompanying consolidated financial statements, consisted of the following as of June 30:

Description	2022	2021	Utilization in Programs/ Activities	Donor Restrictions	Valuation Techniques and Inputs
Services	\$ 509,446	\$ 403,144	3DE Program services, Busing Services, Production and venue costs, legal services, consulting, marketing, and pest control	3DE	Fair value estimated on the basis of current rates for comparable services
Food and beverages	1,820	-	Beverages and food for events	None	Fair value estimated on the basis of current rates for comparable products
Household Goods and Clothing	17,024	2,880	Prizes donated for bow-a-thon, software, laptop, printer	None	Fair value estimated on the basis of current rates for comparable products
Total	<u>\$ 528,290</u>	<u>\$ 406,024</u>			

The Organization records the value of donated services when there is an objective basis available to measure the donation's value. In addition, many individuals' volunteer time and skills to perform a variety of tasks that assist the Organization, but these services do not meet the criteria for recognition as donated services.

Functional Expenses

The costs incurred by the Organization have been summarized on a functional basis in the consolidated statements of functional expenses. Accordingly, certain costs have been allocated between the program service, management, and general and fundraising expenses of the Organization. These allocations have been made based on considerations of time usage. Whenever possible expenses that are specifically identified with a program or supporting service are assigned to that function. Although the methods of allocation used are considered reasonable, other methods could be used that would produce different results.

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Adoption of New Accounting Principle

In September 2020, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2020-07, *Not-for-Profit Entities* (Topic 958). The main provision of the standard is to present contributed nonfinancial assets as a separate line in the consolidated statement of activities and disclose qualitative information regarding utilization, donor-imposed restrictions, and valuation techniques of contributed nonfinancial assets. There was no impact on the Organization's consolidated financial position and change in net assets upon adoption of the new standard.

Income Taxes

The Organization is exempt from income taxes under the provisions of Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provisions for federal and state income taxes have been recorded in the accompanying consolidated financial statements.

The Organization follows the standard for accounting for uncertain tax positions. As a result of the implementation, the Organization recognized no liability for unrecognized tax benefits. The Organization files as a tax-exempt organization.

The Organization is not aware of any activities that would jeopardize its tax-exempt status. The Organization is not aware of any activities that are subject to tax on unrelated business income, excise, or other taxes.

Concentration of Credit Risk and Uncertainties

The Organization maintains demand deposits which may, at times, exceed federally insured limits. Both of these funds change daily depending upon cash deposits and withdrawals. To date the Organization has not experienced losses in any of these accounts.

During fiscal year 2022, the Organization received approximately 23% of its total contributions from one donor. The Organization expects to maintain the relationship with the donor.

Subsequent Events

In preparing these consolidated financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through November 28, 2022, the date the consolidated financial statements were available for issuance.

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

NOTE 3 LIQUIDITY AND AVAILABILITY

The Organization's financial assets available for general expenditures within one year of the consolidated statements of financial position date comprise the following:

	<u>2022</u>	<u>2021</u>
Total Financial Assets	\$ 2,780,305	\$ 2,815,923
Donor Imposed Restrictions:		
Time and Purpose	(658,244)	(246,539)
Endowments	<u>(1,015,390)</u>	<u>(1,022,005)</u>
Financial Assets Available to Meet Cash Needs for General Expenditures Within One Year	<u>\$ 1,106,671</u>	<u>\$ 1,547,379</u>

Financial assets include cash and cash equivalents, investments, contributions receivables, restricted cash, and investments held for long-term purposes, and assets held by a community foundation. For purposes of analyzing resources available to meet general expenditures over one year, the Organization considers all expenditures related to its ongoing program activities, as well as the functions in support of those activities, to be general expenditures.

The Organization's endowment funds consist of donor-restricted endowments. Income from donor-restricted endowments is not restricted for specific purposes. Donor-restricted endowment funds are not available for general expenditure.

NOTE 4 FIXED ASSETS

A summary of fixed assets at June 30 is as follows:

	<u>2022</u>	<u>2021</u>
Land	\$ 13,600	\$ 13,600
Building	894,813	894,813
Furniture and Equipment	<u>374,792</u>	<u>337,354</u>
Total	1,283,205	1,245,767
Less: Accumulated Depreciation	<u>(1,016,749)</u>	<u>(974,654)</u>
Total Fixed Assets	<u>\$ 266,456</u>	<u>\$ 271,113</u>

The depreciation expense for the years ended June 30, 2022 and June 30, 2021, totaled \$42,578 and \$40,746, respectively.

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

NOTE 5 LINE OF CREDIT

In January 2009, Junior Achievement obtained a \$300,000 revolving line of credit with Truist Bank to help finance its short-term capital needs. As of July 2, 2012, the line of credit agreement was amended to increase the amount of available credit to \$400,000. Under the new terms, any balance on the line of credit is also due upon demand. This line is collateralized by a portion of the Organization's investment account being held by Truist. The collateral account must maintain a minimum value of \$400,000 at all times. Interest is payable monthly on outstanding balances at an interest rate of .25% over the Prime Rate as established by Truist Bank from time to time. At June 30, 2022, the line's effective rate of interest was 5.0%. The line of credit had a balance of \$75,000 at June 30, 2022 and \$75,000 at June 30, 2021.

NOTE 6 PAYCHECK PROTECTION PROGRAM

On March 15, 2021 the Organization received proceeds in the amount of \$153,554 to fund payroll, rent, utilities, and interest on mortgages and existing debt through an additional Paycheck Protection Program (2nd Round of PPP Funding). The Organization recognized \$153,554 of government contribution revenue related to this agreement during the year ended June 30, 2021, which represents the entire portion of the 2nd Round of PPP Funding for which the performance barriers have been met. The 2nd Round of PPP Funding was forgiven by the U.S. Small Business Administration (SBA) on April 13, 2022. The SBA may review funding eligibility and usage of funds in compliance with the program based on dollar thresholds and other factors. The amount of liability, if any, from potential noncompliance cannot be determined with certainty; however, management is of the opinion that any review will not have a material adverse impact on the Organization's financial statements.

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

NOTE 7 FAIR VALUE MEASUREMENTS

Investments consist of the following at June 30:

	2022		2021	
	Cost	Fair Value	Cost	Fair Value
REITs	\$ 40,696	\$ 51,228	\$ 40,696	\$ 55,743
Fixed Income	565,814	530,741	601,332	605,977
U.S. and International Equities	787,272	1,204,659	773,601	1,442,262
Subtotal	1,393,782	1,786,628	1,415,628	2,103,982
Assets Held by Community Foundation	29,716	33,004	29,716	36,730
Total Investments	<u>\$ 1,423,498</u>	<u>\$ 1,819,632</u>	<u>\$ 1,445,344</u>	<u>\$ 2,140,712</u>

The following table presents the Organization's fair value hierarchy for those assets measured at fair value on a recurring basis as of June 30:

	2022			
	Level 1	Level 2	Level 3	Total
REITs	\$ 51,228	\$ -	\$ -	\$ 51,228
Fixed Income	530,741	-	-	530,741
U.S. and International Equities	1,204,659	-	-	1,204,659
Subtotal	1,786,628	-	-	1,786,628
Assets Held by Community Foundation	-	-	33,004	33,004
Total Investments	<u>\$ 1,786,628</u>	<u>\$ -</u>	<u>\$ 33,004</u>	<u>\$ 1,819,632</u>

	2021			
	Level 1	Level 2	Level 3	Total
REITs	\$ 55,743	\$ -	\$ -	\$ 55,743
Fixed Income	605,977	-	-	605,977
U.S. and International Equities	1,442,262	-	-	1,442,262
Subtotal	2,103,982	-	-	2,103,982
Assets Held by Community Foundation	-	-	36,730	36,730
Total Investments	<u>\$ 2,103,982</u>	<u>\$ -</u>	<u>\$ 36,730</u>	<u>\$ 2,140,712</u>

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

NOTE 7 FAIR VALUE MEASUREMENTS (CONTINUED)

The following table represents significant unobservable inputs for the following items:

Instrument	Fair Value		Principal Valuation Technique	Unobservable Inputs
	2022	2021		
Assets Held by Community Foundation	33,004	36,730	Net Asset Value	Value of Underlying Assets
Total	<u>\$ 33,004</u>	<u>\$ 36,730</u>		

NOTE 8 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes or periods as follows:

	2022	2021
Subject to Expenditure for Specified Purpose or the Passage of Time		
3DE Schools	\$ 37,500	\$ 12,500
3DE	250,312	-
K - 12 schools	2,000	-
4.01k	25,000	-
BizTown	10,000	-
Shirts for Students	-	1,125
Volusia County Schools	15,000	15,000
Contributions Receivable	-	5,000
Career Success	-	-
Case Challenges	164,000	60,000
Drive Our Future	5,000	-
Finance Park Virtual	71,932	66,664
Hall of Fame	17,500	35,000
JA Inspire - Orange	-	15,000
JA Inspire - Osceola	-	21,250
JAID	10,000	-
Operating Support	50,000	-
Scholarships	-	15,000
Subject to Expenditure for Specified Purpose or the Passage of Time	<u>658,244</u>	<u>246,539</u>
Original Donor Restricted Gift Amount to be Maintained in Perpetuity	<u>1,015,390</u>	<u>1,022,005</u>
Total Net Assets with Donor Restrictions	<u>\$ 1,673,634</u>	<u>\$ 1,268,544</u>

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

NOTE 9 NET ASSETS RELEASED FROM DONOR RESTRICTIONS

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of the passage of time or other events specified by donors. The net assets released from restrictions are as follows:

	2022	2021
Purpose or Time Restriction Accomplished		
Contributions Receivable	\$ 5,000	\$ 8,000
Career Success	-	5,000
Case Challenges	60,000	30,000
3DE Support	12,500	-
Drive Our Future	-	5,000
Finance Park Virtual	58,332	136,429
Hall of Fame	35,000	22,000
JAID	-	26,000
JA Inspire - Osceola	36,250	22,499
Mentor Program	-	15,000
Program Support	-	5,000
Scholarships	15,000	9,000
Title 1 Schools	-	29,446
Shirts for Students	1,125	2,439
Kathy King Scholarship	6,615	-
	<u>\$ 229,822</u>	<u>\$ 315,813</u>
Net Assets Released from Restrictions		
	<u>\$ 229,822</u>	<u>\$ 315,813</u>

NOTE 10 ENDOWMENT

The Organization's endowment consists primarily of donor-restricted funds invested in perpetuity by the Foundation and amounts held by the Community Foundation. As required by generally accepted accounting principles, net assets associated with endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

During 2011, the state of Florida enacted Uniform Prudent Management of Institutional Funds Act (UPMIFA). The Organization enacted the enhanced disclosures for endowments required by accounting guidance which became effective July 1, 2012. As a result of the adoption of UPMIFA, there were no reclassifications warranted.

As a result of this interpretation, the Organization classifies as net assets with restrictions for (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

NOTE 10 ENDOWMENT (CONTINUED)

The Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Organization, and (7) the Organization's investment policies.

Investment Return Objectives, Risk Parameters, and Strategies

The Organization has adopted investment and spending policies, approved by the Foundation's Board of Trustees, for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds while also maintaining the purchasing power of those endowment assets over the long-term.

Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Endowment assets are invested in a well-diversified asset mix, which includes equity and debt securities, that is intended to result in a consistent inflation-protected rate of return that has sufficient liquidity to make an annual distribution of 5%, while growing the funds if possible. Therefore, the Organization expects its endowment assets, over time, to produce an average rate of return of approximately 8% annually. Actual returns in any given year may vary from this amount. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

Spending Policy

The Organization annually appropriates all endowment earnings and makes them available subject to the policy of appropriation for distribution each year earnings up to 5% of the endowment principal. In establishing this policy, the Organization considered the long-term expected return on its investment assets, the nature and duration of the endowment funds that must be maintained in perpetuity because of donor-restrictions, and the possible effects of inflation. The Organization expects the current spending policy to allow its endowment funds to grow at a nominal average rate of 3% annually, which is consistent with the Organization's objective to maintain the purchasing power of the endowment assets as well as to provide additional real growth through investment return.

Funds with Deficiencies

From time to time, certain donor-restricted endowment funds may have fair value less than the amount required to be maintained by donors or law (underwater endowments). We have interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. The Organization does not have any deficiencies as of June 30, 2022 and 2021.

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

NOTE 10 ENDOWMENT (CONTINUED)

Changes in endowment net assets for the years ended June 30, 2022 and 2021:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Endowment Net Assets, June 30, 2020	\$ 174,345	\$ 1,018,655	\$ 1,193,000
Contributions	-	2,500	2,500
Investment Gains, Loss, and Fees	387,439	850	388,289
Appropriated for Expenditures - Spending Policy	<u>(70,000)</u>	<u>-</u>	<u>(70,000)</u>
Endowment Net Assets, June 30, 2021	\$ 491,784	\$ 1,022,005	\$ 1,513,789
Contributions	-	550	550
Investment Gains, Loss, and Fees	(151,457)	(787)	(152,244)
Transferred Out of Endowment	6,378	(6,378)	-
Appropriated for Expenditures - Spending Policy	<u>(83,327)</u>	<u>-</u>	<u>(83,327)</u>
Endowment Net Assets, June 30, 2022	<u>\$ 263,378</u>	<u>\$ 1,015,390</u>	<u>\$ 1,278,768</u>

Endowment funds are included in the consolidated statements of financial position under the following asset categories as of June 30:

	<u>2022</u>	<u>2021</u>
Cash	\$ 6,406	\$ 9,983
Investments	<u>1,272,362</u>	<u>1,503,806</u>
Total	<u>\$ 1,278,768</u>	<u>\$ 1,513,789</u>

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

NOTE 11 HEALTH AND WELFARE BENEFITS TRUST AND POSTRETIREMENT BENEFITS PLAN

Multiemployer Pension Plan (Terminated Effective June 30, 2019)

Prior to June 30, 2019, the National Organization offered a noncontributory defined benefit pension plan (the Plan) to its employees. The Plan was administered by the National Organization and covered all full-time employees of the National Organization, JA Worldwide, Inc. and participating Junior Achievement Areas in the United States. Benefits were determined based on years of service and salary history. Plan's assets were invested in a variety of investment funds until 2019, when a substantial portion of the portfolio was placed into fixed income mutual funds, and 2020, when Plan assets were converted to cash and cash equivalents. Prior to June 30, 2019, in accordance with the Plan documents, the Organization and participating Junior Achievement Areas made contributions to the Plan equal to 16.75% of participants' eligible compensation. The National Organization recognized, as net pension cost, the required contribution for the period and recognized, as a liability, any contributions due and unpaid. There is no recognition of the funded status of the Plan in the consolidated financial statements of the Organization.

Effective June 30, 2019, the board of directors of the National Organization approved the termination of the Plan, at which time all participants who were active in the Plan became fully vested for their respective accrued benefits. The Plan required that participating employers (including the Organization) remain liable for any funding obligations under the Plan, until all liabilities and obligations of the Plan have been satisfied. As a result, during 2020, in accordance with the Plan documents, the National Organization and participating Junior Achievement Areas continued to make contributions equal to 13.25% of participants' eligible compensation.

During 2020, Plan participants elected the mode of their distribution (whether lump sum or annuity) and the Plan liquidated and distributed benefit payments accordingly. The Plan engaged an insurance company to assume the annuity portfolio, and as of June 30, 2020, substantially all benefit obligations of the Plan had either been paid (lump sum elections) or transferred (annuity elections). The remaining assets in the Plan of approximately \$5.5 million at June 30, 2022 and 2021, are restricted for additional, future termination and other required administrative expenses. Approximately \$4 million of the Plan's assets are expected to be returned to JA USA to repay the funds JA USA had advanced to the Plan to help ensure it was fully funded.

Upon the conclusion of any necessary administrative proceedings and the final review by the Pension Benefit Guarantee Corporation (PBGC), any remaining Plan assets will first be used to pay any final administrative costs, next will be used to repay advances from JA USA, described above, and lastly, will be distributed to participating employers on a pro-rata basis. The timing and results of these administrative proceedings and PBGC's final review are uncertain, and as a result, the Organization cannot reasonably estimate, and thus has not recorded, any pro-rata amounts receivable from the Plan at June 30, 2022.

To coincide with the termination of the Plan, the Organization implemented a Defined Contribution 401(k) plan for eligible employees during 2019. During the years ended June 30, 2022 and 2021, the Organization made no contributions to the plan.

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

**NOTE 11 HEALTH AND WELFARE BENEFITS TRUST AND POSTRETIREMENT BENEFITS PLAN
(CONTINUED)**

Health and Welfare Benefits Trust

The National Organization has a self-funded medical, dental, and other benefits plan covering full-time employees of the National Organization and their beneficiaries and covered dependents. The plan is accounted for like a multiemployer plan. Premiums are paid into the Health and Welfare Plan for each participant by the participating employers. Employees of the National Organization and employees of Junior Achievement Areas in the United States can participate in the Health and Welfare Plan. All the assets and liabilities of the Health and Welfare Plan are held in the Junior Achievement USA Health and Welfare Benefits Trust (Benefits Trust). Accordingly, no balances or transactions of the Benefits Trust are recorded in the consolidated financial statements of the Organization. The Organization's premium expense for the Health and Welfare Plan for the years ended June 30, 2022 and 2021 was \$60,670 and \$38,978, respectively.

Postretirement Benefits Plan

The Health and Welfare Plan also offers health care benefits to retired personnel of the participating employees. This creates an implicit rate subsidy, which is considered to be a postretirement benefit. Management of the Organization does not believe the implicit rate subsidy amount to be material to the Organization, especially since the plan is a multi-employer plan. Accordingly, no balances or transactions of the Postretirement Benefits Plan are recorded in the consolidated financial statements of the Organization.

403(b) Retirement Plan

The Organization sponsors a 403(b) retirement plan to all eligible employees. The plan is administered by Certified Financial Group and permits employees to contribute a portion of their salary as defined in the plan document. The Organization did not make any employer contributions to the plan for the years ended June 30, 2022 and 2021.

NOTE 12 NATIONAL PARTICIPATION FEE AND RELATED PARTY TRANSACTIONS

In accordance with the franchise and operating agreement with the National Organization, the Organization remits a participation fee based upon the prior year's audited revenue, exclusive of certain approved special purpose donations (including contributions of land, building, and equipment), to support the National Organization. The fee is calculated as 11.5% of the first \$1,000,000 of revenue subject to license fee, 9.5% of the next \$1,000,000 raised, and 7.5% on revenue above \$2,000,000. As of June 30, 2022 and 2021, there was an accounts payable balance of \$17,608 and \$11,705, respectively. In addition to the national participation fee, the Organization purchases all of its program materials; program insurances which include general liability, D&O, crime, and accident coverage; employee life and health insurance; and software maintenance licenses from the National Organization.

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

NOTE 12 NATIONAL PARTICIPATION FEE AND RELATED PARTY TRANSACTIONS
(CONTINUED)

The following amounts were charged by the National Organization for these fees and services for the years ended June 30:

	2022	2021
National Participation Fee	\$ 150,366	\$ 117,053
3DE Contracted Services	100,000	100,000
Program Materials	1,880	2,056
Program Insurance	10,286	6,004
Employee Life and Health Insurance	60,670	38,978
Total	<u>\$ 323,202</u>	<u>\$ 264,091</u>

On October 9, 2019, the Organization entered into a sublicense agreement with 3DE Florida, LLC, a special purpose entity of 3DE National, LLC for the nonexclusive, nontransferable, and nonsublicensable right and license to the 3DE brand, programs and materials, and the 3DE Model, as defined in the agreement. Under the terms of the agreement, 3DE will pursue development, implementation, and management of the 3DE Model in Central Florida with input from the Organization. In addition, 3DE will provide 80% of the funding needed for the first 3DE school in the area, and 50% for expansion schools. The Organization's responsibilities include development of a multi-year strategic plan for the development and implementation of the 3DE Model; source half of all Case Challenge needs for 3DE schools, provide remaining funding needed for 3DE Model implementation, and certain reporting responsibilities. The agreement expires June 30, 2024 and provides for automatic five-year renewal periods unless otherwise terminated as permitted in the agreement. During the years ended June 30, 2022 and June 30, 2021, the Organization received \$385,526 and \$358,330 of in-kind services from 3DE, respectively.

During years ended June 30, 2022, and 2021, the Organization received contributions from members of the board of directors of \$27,748 and \$28,159, respectively. There was contributions receivable of \$36,701 and \$20,623, as of June 30, 2022, and 2021, respectively.

NOTE 13 COMMITMENTS

Junior Achievement leases equipment under a various capital leases through 2027. The assets and liabilities under capital leases are recorded at the lower of the present value of the minimum lease payments of the fair market value of the assets. The assets are amortized over their related lease term or their estimated productive life, whichever is less. Amortization of these assets is included in depreciation and amortization expense.

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2022 AND 2021

NOTE 13 COMMITMENTS (CONTINUED)

Following is a summary of properties held under the capital lease for the years ended June 30:

	2022	2021
Equipment	\$ 47,547	\$ 11,782
Less: Accumulated Amortization	(5,682)	(1,135)
Total	<u>\$ 41,865</u>	<u>\$ 10,647</u>

Future minimum lease payments under these capital leases at June 30, 2022 are as follows:

Year Ending June 30,	Amount
2023	\$ 12,463
2024	11,058
2025	8,247
2026	8,247
2027	7,560
Less: Amount Representing Interest	(5,710)
Present Value of Net Minimum Lease Payments	<u>\$ 41,865</u>

The interest rate utilized for the capitalized leases is 4% and is imputed based on Junior Achievements incremental borrowing rate at the inception of the lease. Interest expense of \$356 was included in the accompanying statements of functional expenses.

NOTE 14 EMPLOYEE RETENTION CREDIT

During the years ended June 30, 2022 and 2021, the Organization applied for and recorded an Employee Retention Credits revenue (ERC) of \$59,805 and \$106,044, respectively, part of federal COVID-19 relief for employers, on eligible employee wages for calendar year 2021. This credit is included as Governmental Revenue, which is recognized when all conditions of such grants are fulfilled or there is reasonable assurance they will be fulfilled. Eligibility and conditions for the ERC program may be audited by the Internal Revenue Service. The amount of liability, if any, from potential noncompliance cannot be determined with certainty; management is of the opinion that any audit will not have a material adverse impact on the Foundation's financial position.

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
CONSOLIDATING SCHEDULE OF STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2022

	Junior Achievement of Central Florida, Inc.	Junior Achievement of Central Florida Foundation, Inc.	JA Academy- Orlando, Inc.	Eliminations	Total
REVENUES AND SUPPORT					
Contributions:					
Corporate	\$ 375,091	\$ -	\$ 21	\$ -	\$ 375,112
Individual	150,251	-	500	-	150,751
Foundations	795,293	550	-	(83,266)	712,577
Total Contributions	1,320,635	550	521	(83,266)	1,238,440
Special Events	244,858	-	54,600	-	299,458
Governmental Revenue	58,408	-	-	-	58,408
Dividends and Interest Income	14,213	39,850	-	-	54,063
In-Kind Contributions	468,017	-	60,273	-	528,290
Gain on Extinguishment of Liabilities	-	-	124,578	-	124,578
Other Income (Loss)	296,736	(112)	(275,090)	-	21,534
Total Revenues and Support	2,402,867	40,288	(35,118)	(83,266)	2,324,771
EXPENSES					
Program Expenses	1,229,502	83,266	96,597	(83,266)	1,326,099
Management and General	180,942	-	14,216	-	195,158
Fundraising Expenses	332,617	-	26,132	-	358,749
Cost of Direct Benefits to Donor	105,389	-	8,280	-	113,669
Total Expenses	1,848,450	83,266	145,225	(83,266)	1,993,675
CHANGE IN NET ASSETS BEFORE INVESTMENT RETURN	554,417	(42,978)	(180,343)	-	331,096
Investment Return, Net	(109,718)	(192,043)	-	-	(301,761)
CHANGE IN NET ASSETS	444,699	(235,021)	(180,343)	-	29,335
Net Assets - Beginning of Year	1,247,901	1,513,789	180,343	-	2,942,033
NET ASSETS - END OF YEAR	<u>\$ 1,692,600</u>	<u>\$ 1,278,768</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,971,368</u>

JUNIOR ACHIEVEMENT OF CENTRAL FLORIDA, INC. AND RELATED ENTITIES
ALTERNATIVE PRESENTATION OF CONSOLIDATING SCHEDULE OF STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2022
(WITH COMPARATIVE TOTALS FOR YEAR ENDED JUNE 30, 2021)

	Net Assets Without Donor Restrictions	Net Assets With Donor Restrictions	Total 2022	Total 2021
PUBLIC SUPPORT AND REVENUES:				
<u>Contributions</u>				
Corporate	\$ 189,444	\$ 252,600	\$ 442,044	\$ 309,577
Individual	149,964	787	150,751	72,956
Foundations	305,833	339,812	645,645	362,606
Total Contributions	645,241	593,199	1,238,440	745,139
Special Events Gross	256,958	42,500	299,458	227,930
Less: Special Event Expenses	(113,669)	-	(113,669)	(52,284)
Special Events Net	143,289	42,500	185,789	175,646
Governmental Revenue	58,408	-	58,408	274,053
Investment Return, Net	54,063	-	54,063	22,799
Unrealized Gains or Loss on Investments	(298,831)	(787)	(299,618)	114,711
Realized Gains or Loss	(2,143)	-	(2,143)	418,710
In-Kind Contributions	528,290	-	528,290	406,024
Other Income	146,112	-	146,112	20,636
Net Assets Released:				
Purpose Restrictions	1,125	(1,125)	-	-
Time Restrictions	228,697	(228,697)	-	-
Total Public Support and Revenues	1,504,251	405,090	1,909,341	2,177,718
EXPENSES				
Program Expense	1,326,099	-	1,326,099	1,104,983
Fund Raising Expense	358,749	-	358,749	330,214
Management and General Expense	195,158	-	195,158	181,835
Total Expenses	1,880,006	-	1,880,006	1,617,032
CHANGE IN NET ASSETS	(375,755)	405,090	29,335	560,686
Net Assets - Beginning of Year	1,673,489	1,268,544	2,942,033	2,381,347
NET ASSETS - END OF YEAR	<u>\$ 1,297,734</u>	<u>\$ 1,673,634</u>	<u>\$ 2,971,368</u>	<u>\$ 2,942,033</u>